



# LARSEN & TOUBRO LIMITED

Powai Campus, Saki Vihar Road, P. O. Box 8901, Mumbai-400 072 • Tel . : 022-6705 0505

E-Mail :

Ref. :

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## TO WHOMSOEVER IT MAY CONCERN

We would like to express our appreciation for **Business Octane's Ultra Immersive Learning Solution, Learner HYPERMAX**, which has installed at our **Management Development Centre, Lonavala**. The said Telepresence facility with high quality equipment has delivered excellent performance, and we are delighted with the tremendous benefits it has brought to our organization.

Business Octane's end-to-end designed solution that combines the highest level of functionality and aesthetics with uttermost simplicity has helped us to get things done faster, and has resulted in increasing the pace of training without compromising on the effectiveness. And saved travel, and costs associated with it as well as professional fees and travel costs on external domestic and overseas faculty

We are delighted with the quality and performance of the solution implemented and we laud them for their capabilities.

I would recommend **Business Octane's Ultra Immersive Telepresence solutions** to other businesses with great delight and look forward to a continued positive relationship with them.

For Larsen & Toubro:

Neville Lobo

Vice President, Corporate Human Resources  
Director, Management Development Centre