

Collaborator PowerX 13 PAX

From :
Business Octane Solutions Pvt Ltd
JMD Megapolis, 5th Floor
Sector-48
Gurgaon 122018
Ph: 0124-39884088
Email: Delhisales@businessoctane.com
5-Sep-2026

				Collaborator PowerX - 13 PAX with AIO BAR		Collaborator PowerX - 13 PAX with AIO VC System		Collaborator PowerX - 13 PAX with Speaker Tracking CAMSwitch	
Sr. No.	Part Code	Equipment	Unit Selling Price	Qty	Gross Selling Price	Qty	Gross Selling Price	Qty	Gross Selling Price
Professional Active LED and Touch Display									
2	PAN-126	Panasocni 65" diagonal 4K UHD resolution, 400 nits Professional LCD/LED Display, 24x7 on time with swivel wall mount	1,39,600	2	2,79,200	0	-	2	2,79,200
3	DTE-116	DTEN 75" Ultra HD 4K LED Android Based All-in-One video conference Meeting and Collaboration Solution Touch: Capacitive 20 Touchpoints Touch and AI based to improve the touch accuracy Screen. Aspect Ratio: Display aspect ratio 16: 9 support dual screens and extended screen supported. AI-Powered Audiovisuals and Touch Technology: 4K camera, 15-microphone array, stereo speakers, responsive touchscreen display for whiteboarding and annotation. Smart Features: PTZ and preset support, Zoom Room Auto Framing, Zoom Room Smart Gallery, IntelliFrame and touch writing precision by 30% higher. BYOD: BYOD as Bring your own device and simply connect your laptop via a single USB-C charging cable to join virtually any video meeting with control of speakers, Support: Zoom Rooms' Smart Gallery / Microsoft Teams Rooms' IntelliFrame features to provide equal presence for everybody in the room. Model: D7X 75" DB71475 (Android)	16,67,500	0	-	1	16,67,500	0	-
4	LUM-107	Custom Heavy duty dual arm 60 degrees swivel mount kit for up to 80" diagonal LCD screen with max 60kg weight, 58-402mm profile, 5 to 15 degree tilt.	7,900	2	15,800	1	7,900	2	15,800
5	BO-165	BO 15.6" full HD ultra slim motorized type touch enabled LCD/LED monitor with adjustable angle of view from 90 to 150 degrees along with 1 no. "Show Me" button with orange color illumination and with antiglare screen.	2,35,000	3	7,05,000	7	16,45,000	3	7,05,000
Professional Video Codecs									
6	VCO-306	HP Compute System for Zoom Room / Microsoft Team Room System includes dual display output codec with HDMI ingestion for presentation sharing with 10.1" Touch screen controller, yearly subscription of Teams Rooms Pro would be in customer scope.	7,18,000	0	-	0	-	1	7,18,000
Professional All-In-One Video Conferencing BAR (Zoom/Teams Room) System									
7	DTE-135	DTEN 4K All in one Native Video Bar Standalone with 8 Mega Pixel Fixed Lens, infinite focus Camera with horizontally 95 degree field of view and 105 degree DHoV, Support PTZ and preset support, zoom rooms auto framing, zoom rooms smart gallery, interface as 1xHDMI in, 2x HDMI out, USB-C (for BYOD), USB-A (2.0) x 2, USB-A (3.0) x 2, RJ-45 x1 and kensington lock slot x1, wall mount bracket and power adapters included. Model: DCR200	4,87,900	1	4,87,900	0	-	0	-
8	DTE-138	DTEN 11.6" Capacitive Multi-Touch Display zoom room / team room controller, PoE based, WiFiGhz & Ghz (for zoom room mirroring only), with wall mounting, door frame mounting and sexure locking bezel.	2,37,900	1	2,37,900	1	2,37,900	0	-

Sr. No.	Part Code	Equipment	Unit Selling Price	Collaborator PowerX - 13 PAX with AIO BAR		Collaborator PowerX - 13 PAX with AIO VC System		Collaborator PowerX - 13 PAX with Speaker Tracking CAMSwitch	
				Qty	Gross Selling Price	Qty	Gross Selling Price	Qty	Gross Selling Price
9	CAB-143	Professional high-performance USB-C to USB-C 10-meter USB 3.1 Gen 2 cable specifically engineered to maintain signal integrity and high-speed data transmission over extended distances in professional video conferencing environments. it an essential cable for "Bring Your Own Device" (BYOD) setups where a laptop needs to interface with a primary room display. Model: DACFC03	85,500	1	85,500	1	85,500	0	-
Professional Altra CAMSWITCH									
10	ACS-100	BO Altra CAMSWITCH-1200 - Automated presentation with Voice-Tracking Capability: a). The core capability with instantaneous broadcast cut transitions between the speaker's close-up, the room's wide angle, or an external PC presentation feed, allows a single operator or educator to manage professional, television-style camera switching completely hands-free, delivering instant, zero-latency cuts that elevate remote video conferences with voice-activated automated broadcast cut camera switching, leveraging the dual-lens array featuring a panoramic camera that tracks everyone in the room and this 12x optical zoom lens the system utilizes built-in AI voice-tracking to pinpoint the active speaker. it includes: a). Broadcast quality 12x dual lens Voice activated PTZ Camera. b) Dual channel presentation switching system with PIP capability c). Installation, Programming, Testing & Commesionning	9,37,200	0	-	0	-	1	9,37,200
Professional Integrated Audio Conferencing System									
11	IAS-100EX	AltraCLARITY® - 1000EX - Integrated Audio Conferencing System Suitable for room size 24'x30' a). Get highest quality teleconferencing experience which is truly as intimate and natural likely face to face for two large group of people in a video or audio call. b). One no. 360 degree coverage ultra high sensitive conferencing tile microphone array. c). One no. Multi-channel digital signal processor based digital accoustic echo cancellation with 4 mic/line inputs and 2 mic/line outputs, USB input and AEC in all channels. d). USB Connectivity for Teams/Zoom/BYOD video calls. e). One no. 4 channel power amplification with 2 nos FOH & 4 Ceiling speakers for uniform distribution of Audio. f). On-table mute and un-mute button capability. g). Installation, Programming, Testing & Commesionning	15,20,800	0	-	0	-	1	15,20,800

				Collaborator PowerX - 13 PAX with AIO BAR		Collaborator PowerX - 13 PAX with AIO VC System		Collaborator PowerX - 13 PAX with Speaker Tracking Tracking CAMSwitch	
Sr. No.	Part Code	Equipment	Unit Selling Price	Qty	Gross Selling Price	Qty	Gross Selling Price	Qty	Gross Selling Price
Professional Control, Switching and Automation System									
12	IAS-101	BO Video & Local Collaborations Enhancer & Simplifier Solution AltraWorkdriverVC™ 800 including a) Professional 4K UHD resolution 8x8 HDMI 2.0 with Audio fast & Seamless HDCP Compliant Matrix Switcher for all meeting modes for switching & distributing video and content. b). Whiteboarding & Anotation capability in local as well as in video call on table touch monitors subject to cloud platform supporting the same c) BYOD capability in one cable management system for room camera, displays & audio system for BYOD VC application, also with presentation sharing thorough HDMI capability. d). BO MypcXPLAIN™ capability via inbuilt LED buttons with blue color illumination for fast & seamless presentation show & switch system during Lcoal or Video Meeting. e). Dual Presentations Share & Compare capability to show either same source/laptop on both front displays or two separate sources/images on front displays. f) 10.2" Wi-Fi touch screen with BOSPL SimpliUSE™ GUI for the easy control of various video & Local meeting modes along with detachable wall/table docking station (for wireless touch panel). g) One button touch individual participants Zoom in view system "Show Me" for all the participants in video meetings h) Distribution amplifier, USB Hub, USB Switcher, HDMI to USB Convertors. i) Ethernet type central control processor with more I/o, serial ports. j) Hi-Power relays for rack, lights & power control capability, along with 10A power conditioner with surge protection. k) Eight port wired and One access point network capability for controlling and operate to all AV devices. l) Installation, Programming, Testing & Commesionning	17,12,000	0	-	0	-	1	17,12,000
Other Equipments									
13	AUR-101	Aurora 1x2 HDMI 2.0A 4K splitter that distributes Ultra HD video at 60Hz and high-definition audio to two displays at the same time.	56,100	0	-	1	56,100	0	-
14	AUR-102	Aurora 1x4 HDMI 2.0A 4K splitter that distributes Ultra HD video at 60Hz and high-definition audio to two displays at the same time.	72,800	1	72,800	2	1,45,600	0	-
Professional Cable Management System									
16	BO-172	BO Cable management solution matching with touch content monitors in Silver color with 2 nos 10 Amp Universal power sockets, 2 nos. USB sockets for charging tablets/phones, 6 pass through holes with grommets for routing any kind of AV cables such as HDMI, USB-C, Ethernet etc. along with 3 nos. buttons with blue color illumination.	44,300	5	2,21,500	5	2,21,500	5	2,21,500
Professional VC Lighting									
17	BO-161	Telepresence Light Fixture: Providing and fixing of special 2' x 2' VC fixture complete with LED lamps of 4000k. Fixture having special parabolic curved reflector in matt finish to throw indirect light at 45 degree angle so that light fallls on the faces of the participants for bright faces without any glare in video meeting.	35,000	7	2,45,000	7	2,45,000	7	2,45,000
Professional Digital Name Tag									
Optional	PAN-132	Panasonic Digital identification systems have transitioned from traditional paper inserts to advanced electronic labels that utilize high-contrast e-paper technology. These smart placards function without internal physical wiring for data, instead relying on wireless frequencies like 2.4 GHz RF or Bluetooth to receive real-time updates from a central server. This wireless architecture allows for sustainable, battery-powered operation that can last for several years, as energy is only consumed during a display change.	41,400	0	-	0	-	0	-

				Collaborator PowerX - 13 PAX with AIO BAR		Collaborator PowerX - 13 PAX with AIO VC System		Collaborator PowerX - 13 PAX with Speaker Tracking Tracking CAMSwitch	
Sr. No.	Part Code	Equipment	Unit Selling Price	Qty	Gross Selling Price	Qty	Gross Selling Price	Qty	Gross Selling Price
Professional Video Collaboration Table									
18	BO-107	BOSPL ProCollabSTATION - 13 Seater a). This Professional Collaboration station in "Rounded Trapezoid"/"Horse Shoe" shape is optimized for showing more of people & less of table top, built with BO proprietary stainless-steel legs which have special capability of holding three HDF tops encased with customer selected PVC veneer, as against normal one top only. This also allows easy reveineering of the top in future. b). Coupled with modesty panels till floor without any visible screws they provide housing for all wires raceways, AV equipments & equipment racks. This eliminates the need for raceways, conduits in the floor and separated rack space for the first time. c). Further the collaboration platform hides all the connecting cables of various equipment embedded on the top such as cable boxes, content monitors, microphones, speaker phones etc. d). It is also provided with telescopic rack for both front & rear rack access both from the front. e). ProCollabStation also has defined & matched space for all equipment’s for high aesthetics. Also has marked seating lines. f). ProCollabStation also provides improved view to far site participants. g). Gives your collaboration in a box capability with complete future flexibility as the entire station ca be assembled over a weekend, dismantled, packed & moved to another location.	6,81,000	1	6,81,000	1	6,81,000	1	6,81,000
Professional Cable and Connectors									
20	CAB-101	A set of HDMI, USB, Audio, LAN, Speaker, Control and ethernet cables and connectors		1	1,51,600	1	2,49,700	1	3,51,800
Professional Cable and Connectors									
21	FRE-101	Freight, Transit and Site Insurance		1	95,500	1	1,57,300	1	2,21,700
22	INS-101	Implementation-Installation, Programming, Testing, Commissioning, Training & as build drawing Charges		1	3,18,400	1	5,24,300	1	7,38,800
Total					35,97,100		59,24,300		83,47,800

1	Collaborator PowerX - CAPEX Price for India (In INR)		₹35,97,100		₹59,24,300		₹83,47,800
2	Collaborator PowerX - CAPEX Price for Outside India (In US Dollar)		\$89,928		\$1,48,108		\$2,08,695
3	Collaborator PowerX - CLASS Service Charges per month for India (In INR)		₹1,24,891		₹2,05,692		₹2,89,836
4	Collaborator PowerX - CLASS Service Charges per month for outside India (In US Dollar)		\$3,747		\$6,171		\$8,695

Note: GST: Above given price exclusive of GST, GST extra as applicable.

Payment:

a). 100% Advance along with commercial clear purchase order.

b). Implementation-Payment against Installation

Delivery: 4-6 weeks from the date of commercial clear P.O.