

Annexure A Investment Proposal: **Collaborator MiniMAXBOX - 5 PAX**

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Sr. No.	Part Code	Equipment	Unit Selling Price	Qty	Gross Selling Price
Professional 4K Display and Touch Content Monitor					
1	PAN-123	Panasonic 43" 4KUHD resolution LED Display with Android 14, 400 nits brightness, Cortex A55 1.3Ghz processor, 24x7 run time.	61,200	2	1,22,400
2	LUM-107	Custom Heavy duty dual arm 60 degrees swivel mount kit for up to 80" diagonal LCD screen with max 60kg weight, 58-402mm profile, 5 to 15 degree tilt.	7,900	2	15,800
3	BO-165	BO 15.6" full HD ultra slim motorized type touch enabled LCD/LED monitor with adjustable angle of view from 90 to 150 degrees along with 1 no. "Show Me" button with orange color illumination and with antiglare screen.	2,35,000	3	7,05,000
Professional Video Codecs					
4	VCO-302	Professional Zoom Room System includes three display output codec with HDMI ingestion for presentation sharing, yearly subscription of Zoom Rooms would be in customer scope.	5,90,000	1	5,90,000
Professional Video Camera					
5	DTV-110	DataVideo 12X Optical zoom and 16x digital zoom AI-Enhanced Voice Tracking and Auto-Framing PTZ Camera with dual-lens design combining a wide panoramic view and a close-up PTZ lens with main camera 70.2 degree FOV and secondary camera with 110 degree panoramic view, automatically detects and frames the active speaker in real-time, delivering smooth, professional video without manual control. Ideal for hybrid meetings, classrooms, and live presentations. Model: VTC-100	4,89,600	1	4,89,600
Professional Integrated Audio Conferencing System					
6	YEA-125	Yealink Unified Communications Star Speakerphone: it is a premium, Android-based IP conference phone engineered for medium to large meeting rooms, featuring a sleek, liquid-resistant black fabric design and an intuitive 5-inch touchscreen. It delivers crystal-clear audio via a 13-microphone array with a 20-foot (6-meter) voice pickup range and advanced Noise Proof Technology to eliminate background distractions. Built for modern workspace flexibility, it includes built-in Wi-Fi and Bluetooth 4.2, supports internal 10-way audio conferencing, and features versatile USB Type-A and Type-C ports that enable a seamless BYOD hybrid mode for connecting PCs, laptops, and smartphones.	1,33,800	1	1,33,800

Sr. No.	Part Code	Equipment	Unit Selling Price	Qty	Gross Selling Price
Professional Cable Management System					
7	BO-172	BOSPL Cable management solution matching with touch content monitors in Silver color with 2 nos 10 Amp Universal power sockets, 2 nos. USB sockets for charging tablets/phones, 6 pass through holes with grommets for routing any kind of AV cables such as HDMI, USB-C, Ethernet etc. along with 3 nos. buttons with blue color illumination.	44,300	2	88,600
Professional Control, Switching and Automation System					
8	AWD-100	BO Video & Local Collaborations Enhancer & Simplifier Solution AltraWorkdriverVC™ 400 including a) Professional 4K UHD resolution 4x4 HDMI 2.0 with Audio fast & Seamless HDCP Compliant Matrix Switcher for all meeting modes for switching & distributing video and content. b) BYOD capability in one cable management system for room camera, displays & audio system for BYOD VC application, also with presentation sharing thorough HDMI capability. c) HDMI Distribution amplifier d) Ethernet type central control processor with 4" touch control panel. e) Hi-Power relays for rack, lights & power control capability. f) Eight port wired and One access point network capability for controlling and operate to all AV devices. g) Installation, Programming, Testing & Commissioning	12,57,900	1	12,57,900
Professional Display Manager					
9	PVM-101	BOSPL ProVideoMANAGER 243 Stand Elegant, monolithic structure which is built with modular design with heavy duty square aluminum sections to give high rigidity and is clad with MDF & customer approved PVC Veneer shade from given choices to give one of its kind beautiful free standing structure that houses two displays of 43", multiple cameras, speakers and cables. a) The unique design also allows mounting of the video cameras at perfect height for lowest parallax error to give highest possible eye contact to the far site participants. This also allows you to standardize high quality eye contact across your organization. b) Further it hides all the backs & sides of all displays, cameras, speakers & cables to give an absolute clean front as well as a clean back for high aesthetic appeal. c) This also gives it the capability to be mounted against glass partitions and windows while complimenting aesthetics, giving you immense flexibility in the conference room design. d) Provision of opening upper & lower flaps ensures easy maintenance.	3,83,000	1	3,83,000

Sr. No.	Part Code	Equipment	Unit Selling Price	Qty	Gross Selling Price
Professional Video Collaboration Table					
10	BO-206	BOSPL ProCollabSTATION-WJRT 5 a). This Professional Collaboration station in "Wide Joint Rounded Trapezoid" shape is optimized for showing more of people & less of table top, built with BO proprietary stainless-steel legs which have special capability of holding three HDF tops encased with customer selected PVC veneer, as against normal one top only. This also allows easy reveineering of the top in future. b). Coupled with modesty panels till floor without any visible screws they provide housing for all wires raceways, AV equipments & equipment racks. This eliminates the need for raceways, conduits in the floor and separated rack space for the first time. c). Further the collaboration platform hides all the connecting cables of various equipment embedded on the top such as cable boxes, content monitors, microphones, speaker phones etc. d). It is also provided with telescopic rack for both front & rear rack access both from the front. e). ProCollabStation also has defined & matched space for all equipment's for high aesthetics. Also has marked seating lines. f). ProCollabStation also provides improved view to far site participants. g). Gives your collaboration in a box capability with complete future flexibility as the entire station can be assembled over a weekend, dismantled, packed & moved to another location. h). The tapering design at the end adds a WOW feeling in your conference rooms. (Is Ideal For Collaborator Hub WJRT 5)	2,53,000	1	2,53,000
Professional Telepresence VC Lights					
Optional	BO-161	Telepresence Light Fixture: Providing and fixing of special 2' x 2' VC fixture complete with LED lamps of 4000k. Fixture having special parabolic curved reflector in matt finish to throw indirect light at 45 degree angle so that light falls on the faces of the participants for bright faces without any glare in video meeting.	35,000	0	-
Freight, Transit & Site Insurance, Testing & Commissioning Charges					
11	FRE-101	Freight, Transit and Site Insurance		1	1,21,200
12	INS-101	Implementation-Installation, Programming, Testing, Commissioning, Training & as build drawing Charges		1	4,04,000
Total					45,64,300

Note: GST: Above given price exclusive of GST, GST extra as applicable.

Payment:

a).100% Advance along with commercial clear purchase order.

b). Implementation-Payment against Installation

Delivery: 4-6 weeks from the date of commercial clear P.O.