

Collaborator PowerMAX 21 PAX

From :

Business Octane Solutions Pvt Ltd

JMD Megapolis, 5th Floor

Sector-48

Gurgaon 122018

Ph: 0124-39884088

Email: Delhisales@businessoctane.com

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Sr. No.	Part Code	Equipment	Unit Selling Price	Qty	Gross Selling Price
Professional Active LED and Touch Display					
1	PAN-127	SITC of 75" diagonal 4K UHD resolution, 400 nits Professional LCD/LED Display, 24x7 on time with swivel wall mount	2,00,900	2	4,01,800
2	PAN-117	SITC of 98" diagonal 4K UHD resolution, 600 nits Professional LCD/LED Display, 24x7 on time with swivel wall mount	8,77,200	1	8,77,200
3	LUM-107	Custom Heavy duty dual arm 60 degrees swivel mount kit for up to 80" diagonal LCD screen with max 60kg weight, 58-402mm profile, 5 to 15 degree tilt.	7,900	2	15,800
4	LUM-108	Custom heavy duty dual arm 45 degree swivel mount kit for upto 120" diagonal LCD screen with max 120kg weight, 75-703mm profile, 5 to 15 degree tilt.	16,900	1	16,900
5	BO-165	BO 15.6" full HD ultra slim motorized type touch enabled LCD/LED monitor with adjustable angle of view from 90 to 150 degrees along with 1 no. "Show Me" button with orange color illumination and with antiglare screen.	2,35,000	11	25,85,000
Professional Video Codecs					
6	VCO-306	HP Compute System for Zoom Room / Microsoft Team Room System includes dual display output codec with HDMI ingestion for presentation sharing with 10.1" Touch screen controller, yearly subscription of Teams Rooms Pro would be in customer scope.	7,18,000	1	7,18,000

Sr. No.	Part Code	Equipment	Unit Selling Price	Qty	Gross Selling Price
Professional Altra CAMSWITCH					
7	ACS-102	BO Altra CAMSWITCH-4000 - Broadcast Cut Automated Voice-Tracking Camera Swtiching with Streaming & Recording Capability: It is engineered specifically for medium-to-large meeting or boardroom, auditorium environments, lecture theaters, and corporate performance halls, combining artificial intelligence (AI) auto-voice tracking with a unified network infrastructure, the system captures flawless multi-angle video of presentations, panel discussions, and keynotes, entire four-camera ecosystem can be managed by a single operator or run completely automated, drastically reducing production overhead while delivering broadcast-quality outputs for image magnification (IMAG), internal recording, and live streaming. 1. Four no. 2K FHD 20X Broadcasting quality with AI Tracking PTZ Camera 2. One no. 6 in 1 Camera Switch, Streaming and recording system with 7" touch panel. 3. One no. Auto-Voice activated tracking swticher 4. Two nos. HDMI to USB 3.0 Capture Device (for VC application) Plug-n-Play HDMI-USB Capturing	29,52,000	1	29,52,000
Professional Integrated Audio Conferencing System					
8	IAS-101EX	AltraCLARITY® - 2000EX - Integrated Audio Conferencing System Suitable for room size 24'x60' a). Get highest quality teleconferencing experience coupled with local voice lift of 5db to 12db (depends upon room size) which is truly as intimate and natural likely face to face for two large group of people in a video or audio call. b). Two nos. 360 degree coverage ultra high sensitive conferencing tile microphone array. c). One no. Multi-channel digital signal processor based digital accoustic echo cancellation with 4 mic/line inputs and 8 mic/line outputs, USB input and AEC in all channels. d). USB Connectivity for Teams/Zoom/BYOD video calls. e). One no. 4 channel and One no. 2 channel power amplification with 2 nos FOH & 6 Ceiling speakers for uniform distribution of Audio. f). On-table mute and un-mute button capability. g). Installation, Programming, Testing & Commesionning	23,59,100	1	23,59,100

Sr. No.	Part Code	Equipment	Unit Selling Price	Qty	Gross Selling Price
Professional Control, Switching and Automation System					
9	IAS-102	BO Video & Local Collaborations Enhancer & Simplifier Solution AltraWorkdriverVC™ 1200 including a) Professional 4K UHD resolution Modular chassis based 12x12 HDMI 2.0 with Audio fast & Seamless HDCP compliant matrix switcher for all meeting modes for switching & distributing video and content. b). Whiteboarding & Anotation capability in local as well as in video call on table touch monitors subject to cloud platform supporting the same c) BYOD capability in one cable management system for room camera, displays & audio system for BYOD VC application, also with presentation sharing thorough HDMI capability. d). BO MypcXPLAIN™ capability via inbuilt LED buttons with blue color illumination for fast & seamless presentation show & switch system during Lcoal or Video Meeting. e). Dual Presentations Share & Compare capability to show either same source/laptop on both front displays or two separate sources/images on front displays. f) 10.2" Wi-Fi touch screen with BOSPL SimpliUSE™ GUI for the easy control of various video & Local meeting modes along with detachable wall/table docking station (for wireless touch panel). g) BO remoteless local site whiteboard explanation system - TeleXPLAIN™ for explaining from ordinary cermaic whiteboard during Video and Loca Meeting. h) BO remoteless document show & switch system - PaperXPLAIN™ will be provisioned for sharing documents/objects during Lcoal or Video Meeting. i) One button touch individual participants Zoom in view system "Show Me" for all the participants in video meetings j) Distribution amplfier, USB Hub, USB Switcher, HDMI to USB Convertors, HDMI transmitter and receiver's k) Ethernet type central control processor with more I/o, serial ports. j) Hi-Power relays for rack, lights & power control capability, along with 10A power conditioner with surge protection. l) Four Button meeting mode selector & lighting control system. m) Eight port wired and One access point network capability for controlling and operate to all AV devices. n) Installation, Programming, Testing & Commesionning	25,05,300	1	25,05,300
Professional Cable Management System					
10	BO-172	BO Cable management solution matching with touch content monitors in Silver color with 2 nos 10 Amp Universal power sockets, 2 nos. USB sockets for charging tablets/phones, 6 pass through holes with grommets for routing any kind of AV cables such as HDMI, USB-C, Ethernet etc. along with 3 nos. buttons with blue color illumination.	44,300	9	3,98,700

Sr. No.	Part Code	Equipment	Unit Selling Price	Qty	Gross Selling Price
Professional VC Lighting					
11	BO-161	Telepresence Light Fixture: Providing and fixing of special 2' x 2' VC fixture complete with LED lamps of 4000k. Fixture having special parabolic curved reflector in matt finish to throw indirect light at 45 degree angle so that light falls on the faces of the participants for bright faces without any glare in video meeting.	35,000	11	3,85,000
Professional Digital Name Tag					
Optional	PAN-132	Panasonic Digital identification systems have transitioned from traditional paper inserts to advanced electronic labels that utilize high-contrast e-paper technology. These smart placards function without internal physical wiring for data, instead relying on wireless frequencies like 2.4 GHz RF or Bluetooth to receive real-time updates from a central server. This wireless architecture allows for sustainable, battery-powered operation that can last for several years, as energy is only consumed during a display change.	41,400	0	-
Professional Video Collaboration Table					
12	BO-109	BOSPL ProCollabSTATION - 21 Seater a). This Professional Collaboration station in "Rounded Trapezoid"/"Horse Shoe" shape is optimized for showing more of people & less of table top, built with BO proprietary stainless-steel legs which have special capability of holding three HDF tops encased with customer selected PVC veneer, as against normal one top only. This also allows easy reveineering of the top in future. b). Coupled with modesty panels till floor without any visible screws they provide housing for all wires raceways, AV equipments & equipment racks. This eliminates the need for raceways, conduits in the floor and separated rack space for the first time. c). Further the collaboration platform hides all the connecting cables of various equipment embedded on the top such as cable boxes, content monitors, microphones, speaker phones etc. d). It is also provided with telescopic rack for both front & rear rack access both from the front. e). ProCollabStation also has defined & matched space for all equipment's for high aesthetics. Also has marked seating lines. f). ProCollabStation also provides improved view to far site participants. g). Gives your collaboration in a box capability with complete future flexibility as the entire station can be assembled over a weekend, dismantled, packed & moved to another location. h). The tapering design at the end adds a WOW feeling in your conference rooms.(Is Ideal for Collaborator PowerHUB RT 13 / HS 13)	9,49,000	1	9,49,000

Sr. No.	Part Code	Equipment	Unit Selling Price	Qty	Gross Selling Price
Professional Cable and Connectors					
13	CAB-101	A set of HDMI, USB, Audio, LAN, Speaker, Control and ethernet cables and connectors		1	7,08,200
Professional Cable and Connectors					
14	FRE-101	Freight, Transit and Site Insurance		1	4,46,200
15	INS-101	Implementation-Installation, Programming, Testing, Commissioning, Training & as build drawing Charges		1	14,87,300
Total					1,68,05,500

1	Collaborator PowerMAX+ - CAPEX Price for India (In INR)		₹1,68,05,500
2	Collaborator PowerMAX+ - CAPEX Price for Outside India (In US Dollar)		\$4,20,138
3	Collaborator PowerMAX+ - CLASS Service Charges per month for India (In INR)		₹5,83,487
4	Collaborator PowerMAX+ - CLASS Service Charges per month for outside India (In US Dollar)		\$17,505

Note: GST: Above given price exclusive of GST, GST extra as applicable.

Payment:

a).100% Advance along with commercial clear purchase order.

b). Implementation-Payment against Installation

Delivery: 4-6 weeks from the date of commercial clear P.O.