

## TRANSFORMER CabinMAX 165

From :

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| Sr. No.                                                                           | Part Number | Equipment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Unit Selling Price | Qty | Gross Selling Price |
|-----------------------------------------------------------------------------------|-------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-----|---------------------|
| <b>BO TRANSFORMER CabinMAX Solutions for Cabin and Huddle Rooms</b>               |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                    |     |                     |
| 1                                                                                 | BOS-101     | <b>BO TRANSFORMER CabinMAX-165:</b><br>Transform your executive cabins and huddle spaces into premium, hybrid-ready collaboration hubs. This all-in-one hardware bundle combines high-definition visuals, intelligent audio, and universal single-cable connectivity to deliver seamless, stress-free meetings. its includes:<br><b>Panssonic/Samsung 65" 4K UHD 4K resolution display</b> ensures exceptional clarity for presentations, video feeds, and spreadsheets, with swivel mount for smooth installation and connectivity of cables.<br><b>Yamaha BYOD video bar</b> with Intelligent Soundstage technology uses an AI-powered camera to track speakers and block background noise.<br><b>HP USB-C dock</b> with single-cable solution links your laptop to the display, camera, audio, laptop charging via USB-C Cable, and network while providing power. | 222,600            | 1   | 222,600             |
| <b>Freight, Transit &amp; Site Insurance, Testing &amp; Commissioning Charges</b> |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                    |     |                     |
| 2                                                                                 | FRT-101     | Freight, Transit & Site Insurance                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                    | 1   | 7,800               |
| 3                                                                                 | INS-101     | Implementation: Installation, Programming, Testing, Commissioning, Training & as build drawing Charges                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                    | 1   | 22,300              |
| <b>Total</b>                                                                      |             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                    |     | <b>252,700</b>      |

|   |                                                                                       |  |                  |
|---|---------------------------------------------------------------------------------------|--|------------------|
| 1 | <b>Transformer - CAPEX Price for India (In INR)</b>                                   |  | <b>₹2,52,700</b> |
| 2 | <b>Transformer - CAPEX Price for Outside India (In US Dollar)</b>                     |  | <b>\$6,318</b>   |
| 3 | <b>Transformer - CLASS Service Charges per month for India (In INR)</b>               |  | <b>₹8,774</b>    |
| 4 | <b>Transformer - CLASS Service Charges per month for outside India (In US Dollar)</b> |  | <b>\$263</b>     |

**Note:** GST: Above given price exclusive of GST, GST extra as applicable.

Payment:

a).100% Advance along with commercial clear purchase order.

b). Implementation-Payment against Installation

**Delivery:** 4-6 weeks from the date of commercial clear P.O.